2019 Annual Report

A BOUNTIFUL YEAR
Dear Kingdom Investor,

“Whoever sows sparingly will also reap sparingly, and whoever sows bountifully will also reap bountifully.” – 2 Corinthians 9:6

Almost two thousand years ago Jesus commissioned his followers to “go and make disciples in all nations,” because everyone everywhere should have a chance to experience abundant life in Jesus — the life you and I enjoy.

But today there are still more than 3 billion people who have never even encountered that life. That’s 4 out of 10 people on earth!

I have good news: together we are changing that reality. In 2019 we prayed, worked with our native partners, spread the word, and exceeded all of our annual goals. You will find details and stories inside this Annual Report.

Thank you, kingdom investor, for sowing bountifully with your prayers, love, and generosity last year. Because you sowed bountifully, the kingdom of God grew bountifully.

There is more good news: we believe the best is yet to come. By God’s grace and for His glory we hope and plan to double our impact by the end of 2024. We believe that together we can complete the Great Commission in our lifetime.

The end goal is Revelation 7:9–10: “After this I looked, and behold, a great multitude that no one could number, from every nation, from all tribes and peoples and languages, standing before the throne and before the Lamb, clothed in white robes, with palm branches in their hands.”

What a beautiful vision — and you are part of its fulfillment!

Rejoicing with expectation,

Oliver L. Asher

President
Our Mission

ANM encourages, equips, and advocates for strategic and fruitful local ministries around the world who are introducing the gospel of Jesus to unevangelized and unreached people where they live.

Because everyone everywhere should have a chance to experience abundant life in Jesus.

Board of Directors & Leadership

**Executive Management Team**
- Oliver L. Asher, President
- P. R. Misra, President of International
- Jesse Martin, Chief Operations Officer
- David Thacker, Chief Financial Officer
- Richard Prins, Stewardship
- Amber Parker, Senior Vice President of Staff Development
- Krista Darcus, Vice President of International
- Lynn Parker, Vice President of Relationship Development
- Will Hasley, Controller
- Victor Morris, Chaplain

**Co-Founder**
- Bo Barredo, Global Ambassador

**Board of Directors**
- Ellen J. Lemke, Chair
- Arlin Martin, Treasurer
- John F. Elder IV
- Ruth B. Graham
- W. Wesley Howard
- William A. James
- Daniel Karunakaran
- Bert Richardson
- Donald R. Richardson
- Graham P. Stewart
- Jason Strampe
2019: Our Greatest Impact Ever

God is expanding our network of donors and churches so that together we can make greater progress in sharing the gospel around the world.

$7,000,000
SENT TO OUR NATIVE PARTNERS THIS YEAR

10,425
WORKERS ARE NOW SUPPORTED BY ANM PARTNER MINISTRIES

858
UNREACHED PEOPLE GROUPS HAVE BEEN ENGAGED WITH THE GOSPEL

17,530
CHURCHES STARTED SINCE 1992

92
COUNTRIES WHERE OUR PARTNERS ARE WORKING
Your Gospel Impact

ANM is helping Christians make the biggest difference for those who need it most.

“As we ask the Lord to help us be the best stewards of His resources to fulfill His Great Commission in Matthew 28:18–20, He has led us to ANM, a ministry that focuses on those unreached nations and people groups that only receive a very small percentage of the missions support funds given by people. A few dollars go a long way when placed in the hands of indigenous missionaries and pastors. We have been blessed to see firsthand the miraculous works that the Lord is doing. We believe that ANM is one of the best returns on our investment in the kingdom of God.”

— Les and Karen

Christians are gaining access to global mission fields through ANM.

“I can’t go to all the mission fields out there, but there are people on the front lines sharing with people who haven’t heard, and I can be a part of it. Reading the stories of people I’ve helped, of how I’ve had an impact on those people’s lives...it gives my heart joy.”

— Susan

God is opening the eyes of churches to see global needs and opportunities.

“It became obvious on our trip with ANM that both North and South Korea need the good news that Jesus saves. We now understand the challenges and see the opportunities through ANM. God can use us to make a difference in Korea.”

— Pastor Brandon, Impact Church
God’s Kingdom Is Advancing

ANM’s native partners are sharing the gospel, starting churches, and caring for the poor among 858 unreached people groups where there is no thriving church movement.

“It’s very easy to add another god to a million gods. To tell them that this is the only God is very difficult.”

Moncy helps lead one of ANM’s native partners in South Asia, starting churches primarily among the region’s Hindu population. Many of the people they share the gospel with have never met a Christian family or seen a Christian church. They don’t know what worshipping one god looks like.

So transformation takes time.

“It can be a long process,” Moncy said. His father began working among the Rajbansi people 23 years ago. There was almost no evangelical witness among the more than five million Rajbansi people, and for years there was little visible progress.

Then their long-term investment paid off. In the last three years, hundreds of Rajbansi people have begun following Jesus, and 21 are now enrolled in the ministry’s Bible school. Soon they will be trained as pastors, ready to lead churches among their own people and introduce more Rajbansi to abundant life in Jesus.

Overall, Moncy’s ministry baptized 3,600 people in 2019, and your gifts and prayers are part of that success. Thank you for supporting work among the unreached people groups of South Asia.
God's Kingdom is Advancing
Church-planting efforts accelerate in Latin America.

Our native partner in Venezuela spent the last few years expanding its service to the poor and hungry severely affected by that country’s economic crisis. Millions of Venezuelans left their homes looking for food, medical care, and opportunities as the economy collapsed. Our partner’s staff started feeding centers even as they continued training local pastors and pursuing church planting plans.

In 2019 church planting activities extended to all of Latin America, and ministry director Cruz began networking with pastors and church leaders across the region. These efforts paid off this year as the region went into lockdown during the coronavirus pandemic.

Cruz and his team shifted their strategies once again, moving training programs online and adjusting them to respond to the new crisis. During the pandemic so far, they have provided training for more than 1,100 pastors and almost 2,300 other church leaders from 19 countries all over the region, including Brazil, Argentina, Bolivia, Colombia, Venezuela, Mexico, and more. The focus of their training has been on establishing home churches and online communities, with a special emphasis on new communities in urban areas.

ANM supporters are making a difference throughout Latin America through this initiative, as well as helping provide food and other basic necessities to those impacted by economic crisis and lockdowns.

“We can’t stop,” Cruz says.
“The coronavirus feels like a bad dream,” Joyo said in the early days of the pandemic. “But it is not a dream. It is reality.”

Joyo, who leads one of ANM’s native partners in Indonesia, encouraged his team that, “We must respond to the problem wisely. We must act in faith and not fear.”

Since that time, his team has started three new churches.

Around the Southeast Asia region, ANM’s native partners have responded like Joyo, and God has transformed lives through their faithfulness. Another native partner with a Christian radio broadcast in a Muslim region reported that people are approaching him on the street with tears in their eyes to express their appreciation for the hope they find in the broadcasts.

Since January 1, ANM’s native partners in Southeast Asia have started more than 80 churches in eight countries and added 171 new workers. They have even begun new outreach among eight ethnic groups that until recently had very little mission work among them.

ANM supporters played an important role in helping native partners continue their work during the pandemic. Much of our partners’ financial support comes from their local congregations, and many church members work as day laborers who lost income when lockdowns went into effect. To date, ANM supporters have contributed more than $460,000 in emergency pandemic funds, which helped native partners in Southeast Asia and other regions continue their work during this challenging time.
The Best Investment in Global Missions

Because we work with a network of trusted native partners, your donation has the greatest possible impact.

Our native partners —
- speak local languages
- understand local customs and religious traditions
- live and work among the local people
- are accustomed to local living standards

Your Donation

- **80.79%** to native partners
- **19.21%** operational expenses
- **13.50%** administrative expenses
- **5.71%** fundraising expenses

We are purposefully investing additional funds in technology, infrastructure, and staffing in order to expand our capacity and reach our goal of doubling global impact by 2024.
Financial Highlights

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<th>2019</th>
<th>2018</th>
<th>2017</th>
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<tbody>
<tr>
<td><strong>Operating revenue</strong></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Cash contributions</td>
<td>$9,414,658</td>
<td>$8,960,860</td>
<td>$7,886,093</td>
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<tr>
<td>Gifts in kind*</td>
<td>$91,833</td>
<td>$1,392,749</td>
<td>$2,273,498</td>
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<tr>
<td>Miscellaneous income</td>
<td>$39,657</td>
<td>$0</td>
<td>$(6,891)</td>
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<tr>
<td>Total operating revenue</td>
<td>$9,546,148</td>
<td>$10,353,609</td>
<td>$10,152,700</td>
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<tr>
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<tr>
<td><strong>Total income</strong></td>
<td>$9,546,148</td>
<td>$10,353,609</td>
<td>$10,152,700</td>
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<tr>
<td>Operating expenses</td>
<td>$1,931,494</td>
<td>$1,504,423</td>
<td>$1,358,414</td>
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<th></th>
<th>2019</th>
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<th>2017</th>
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<tr>
<td><strong>Net assets</strong>**</td>
<td>$2,581,833</td>
<td>$3,091,793</td>
<td>$2,678,993</td>
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*At the end of 2018 ANM management made the decision to stop shipping aid containers to partners. As a result, we are no longer accepting gifts in kind.

**Change in net assets includes income received but not spent by year-end.
Together we made our greatest impact ever in 2019. Thank you for your generous support, and we hope you are encouraged by this annual report.

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